

# Global Commodity Trade Brokerage

A dedicated brokerage division facilitating the international trade of agricultural commodities — connecting verified producers with qualified buyers through structured, transparent intermediation and full-chain counterparty management.

CORN

SOYBEANS

COCOA

COFFEE ARABICA



# Established. Regulated. Accountable.

Financial advisory, portfolio management & commodity trade brokerage.

*CAPMONEY is an incorporated, multi-division firm delivering regulated financial advisory, international portfolio management, and structured agricultural commodity trade facilitation. Across all divisions, the firm operates under a strict compliance and transparency framework, upholding at all times the standards of conduct, documentation integrity, and institutional accountability required of a licensed financial intermediary.*

*The firm's operations span domestic capital market advisory under an SECP Futures Advisor licence, professionally managed global portfolio structures through regulated partner brokers, and a dedicated Commodity Trade Brokerage Division serving institutional buyers and producers across eight of the world's most actively traded agricultural commodity markets.*

*This Corporate Profile is issued by the Commodities Division and constitutes the definitive reference document for any institutional buyer, producer, or trade counterparty considering the Firm as their trade intermediary. It covers commodity coverage, trade specifications, origin and destination markets, the transaction process, the compliance framework, and formal engagement terms, in precise detail.*

*Every page of this document reflects a single governing principle: that structured, transparent, and accountable intermediation is not a differentiator — it is the minimum standard. We hold ourselves to it without exception, on every transaction, for every counterparty, across every commodity class we facilitate.*

**U. Najeeb**

(DIRECTOR)

# Company at a Glance

CAPMONEY (Private) Limited — SECP incorporated, multi-division financial and commodity services firm, Karachi, Pakistan.

## Three Business Divisions

### DIVISION 01

## Local Advisory

DOMESTIC · SECP REGULATED

Subscription-based investment research and market forecast service for domestic investors. Operates under SECP Futures Advisor Licence, delivering periodic outlook reports through licensed partner brokers on PSX and affiliated capital markets.

### DIVISION 02

## Global Portfolio

INTERNATIONAL · PAMM

Professional fund and portfolio management for eligible international clients through FINMA and AFSL-regulated broker infrastructure. Covers Forex, Energies, Metals, and Indices via PAMM-based managed account structures with performance-aligned fee models.

### DIVISION 03

## Commodities

INTERNATIONAL · TRADE BROKERAGE

Dedicated trade facilitation broker connecting verified agricultural commodity producers with qualified institutional buyers. Covers eight commodity classes across global origin and destination markets under GAFTA, FOSFA, ICCO, SCA and ICUMSA contract standards.

## Regulatory Standing

### INCORPORATED

## SECP

Securities and Exchange Commission of Pakistan. CUIIN: 0287847. Companies Act, 2017.

### FUTURES ADVISOR LICENCE

## SECP / LRD

Licence No. SECP/LRD/72/S&F/ISAS/2025 under Futures Market Act, 2016.

### ADDRESS

## Karachi

3C Tauheed Commercial, Phase 5, DHA, Karachi, Pakistan.  
trade@capmoney.net

## Strategic Partners

### GLOBAL · SWITZERLAND

## Dukascopy

Dukascopy Bank SA — FINMA & JFSC regulated. ECN/STP execution, PAMM platform, segregated accounts. Geneva, since 1998.

### GLOBAL · AUSTRALIA

## Trade View

Trade View Investments Pty Ltd — AFSL No. 510116. Proprietary trading, algo strategy development, prime broker access.

### DOMESTIC · PAKISTAN

## Local Brokers

SBP and SECP-regulated domestic partner brokers providing PSX equities, futures, and capital market access for local clients.

# Our Approach **to Trade**

How CAPMONEY positions itself in global commodity markets — and why structured brokerage matters.

## The Global Commodity Market

Agricultural commodity trade is one of the most substantial and essential segments of the global economy. Every year, **billions of metric tonnes** of food and industrial raw materials move across international borders — from origin farms and cooperatives to processing plants, refineries, and food manufacturers worldwide. This flow underpins food security, industrial output, and economic stability across every continent.

Despite the scale, the path from producer to buyer is often **fragmented, opaque, and high-risk**. Counterparties lack verification mechanisms, contracts are improperly structured, logistics are uncoordinated, and documentation is incomplete. CAPMONEY exists to close that gap — bringing institutional-grade intermediation to a market that has long been underserved by structured, accountable brokerage.

## Market Scale

**GRAIN TRADE**

**\$500B+**

Annual global grain export value. Wheat, corn and rice alone exceed 800M MT per year.

**OILSEEDS & OILS**

**\$200B+**

Global soybean and palm oil trade — dominated by Brazil, Malaysia and Indonesia exports.

**SOFT COMMODITIES**

**\$150B+**

Coffee, cocoa and sugar combined annual trade. Sourced across three continents, consumed globally.

**PAKISTAN IMPORTS**

**\$8B+**

Annual agricultural commodity imports — palm oil, wheat, pulses, and sugar among the largest categories.

## Our Principles

### Transparency

Every step of the transaction — pricing, documentation, inspection, and settlement — is fully disclosed to both parties without exception.

### Accountability

CAPMONEY takes ownership of the facilitation process. If a document is missing or a deadline is at risk, we act — not just notify.

### Neutrality

No proprietary position, no inventory, no price speculation. CAPMONEY's only interest is the successful completion of your transaction.

Structured brokerage is not a luxury — it is **the difference between a completed trade and a disputed one.**

# Agricultural Commodity Trade Brokerage

A dedicated intermediary connecting verified global producers with qualified institutional buyers.

## Who We Are

CAPMONEY Commodities Division · SECP Incorporated — CUIIN 0287847

CAPMONEY's Commodities Division is a professional trade facilitation broker — a **structured, independent intermediary** connecting verified producers with qualified institutional buyers across global markets, under formal contractual frameworks governed by international commodity trade standards.

The division holds no physical ownership of goods at any point. Its mandate is to qualify counterparties, structure commercial and documentary terms, coordinate the logistics chain, and ensure complete contractual fulfilment from first contact through to final settlement.

## What We Deliver

### Counterparty Qualification

Full KYC and due diligence on producers and buyers before any engagement is formalised.

### Contract Structuring

SPA, LOI, SCO, and FCO documentation prepared to GAFTA and ICCO international standards.

### Logistics Coordination

End-to-end shipping and port coordination with SGS inspection and phytosanitary certification.

### Quality Verification

Third-party grading and compliance checks at origin against agreed commodity specifications.

### Document Management

Bill of lading, certificate of origin, fumigation, and weight certificates — all managed centrally.

### Settlement Oversight

LC and TT payment monitoring ensuring timely settlement and release of shipping documents.

## The Transaction Flow

### Producer

**LOI ISSUED**

Verified origin exporters, farms and certified cooperatives at source.

### CAPMONEY

**SPA / SCO EXECUTED**

Due diligence, contracts, logistics, quality control and documentation.

### Buyer

**FCO / SETTLEMENT**

Qualified institutional importers, processors and commodity traders.



# Corn

Zea mays · Yellow #2 / White Maize

## Specifications

01

### GRADE

**Yellow #2**

USDA Yellow Corn No.2 standard. White Maize available upon request per buyer specification.

### MOISTURE CONTENT

**Max 14%**

Maximum 14% moisture at time of loading. SGS or Cotecna inspection at port of origin.

### TRADE FORMAT

**Bulk / FCL**

Bulk vessel consignments and FCL containerised 20-foot and 40-foot loads available.

### MINIMUM ORDER

**500 MT**

500 MT minimum for containerised. Bulk vessel lots from 5,000 MT per shipment.

### TRADE STANDARDS

**GAFTA**

All contracts governed under GAFTA terms. FOSFA applicable for combined grain and oilseed consignments.

### HS CODE

**1005.90**

Harmonised System code for maize other than seed corn. Phytosanitary certificate issued at origin.

## Origin & Key Markets

02

### Americas

United States, Brazil, Argentina — primary bulk origin suppliers.

### Europe / CIS

Ukraine, Romania — significant exporters for East and South Asian buyers.

### Africa

South Africa, Zambia — White Maize origin for regional and Middle East markets.

### Destinations

Southeast Asia, Middle East, North Africa, South Asia — primary buyer regions.



# Soybeans

Glycine max · No.1 Yellow / Non-GMO

## Specifications

01

### GRADE

## No.1 Yellow

USDA No.1 Yellow Soybean. Non-GMO and Identity Preserved (IP) grades available on request.

### MOISTURE CONTENT

## Max 13%

Maximum 13% moisture at loading. Foreign matter max 1%. SGS or equivalent third-party inspection.

### TRADE FORMAT

## Bulk / FCL

Bulk vessel and FCL containerised 20-foot and 40-foot loads. Whole bean and meal formats available.

### MINIMUM ORDER

## 500 MT

500 MT minimum for containerised FCL. Bulk vessel consignments from 5,000 MT per shipment.

### TRADE STANDARDS

## FOSFA

All contracts governed under FOSFA terms for oilseeds. GAFTA applicable for combined grain orders.

### HS CODE

## 1201.90

Harmonised System code for soybeans, whether or not broken. Phytosanitary certificate at origin.

## Origin & Key Markets

02

### Americas

Brazil, USA, Argentina, Paraguay — world's dominant soybean export origins.

### Canada

Non-GMO and IP certified soybeans for premium food-grade and tofu markets.

### East Asia

China, Japan, South Korea — largest global buyers for crushing and food processing.

### Destinations

Southeast Asia, South Asia, Middle East — growing import demand for crush and feed.



# Cocoa

Theobroma cacao · Grade 1 / Grade 2 Beans

## Specifications

01

**GRADE**

### Grade 1

Grade 1 and Grade 2 cocoa beans per ICCO grading standards. Fine flavour origin available.

**MOISTURE CONTENT**

### Max 7.5%

Maximum 7.5% moisture. Free from live insects and abnormal flavours. SGS inspection at origin.

**TRADE FORMAT**

### 60kg Bags

New jute or polypropylene bags of 60–65kg net. FCL containerised. Bulk available from select origins.

**MINIMUM ORDER**

### 20 MT

20 MT minimum per FCL container. Larger consignments from 250 MT on bulk vessel arrangements.

**TRADE STANDARDS**

### ICCO

International Cocoa Organization grading standards. CCC certification for Côte d'Ivoire origin beans.

**HS CODE**

### 1801.00

Cocoa beans, whole or broken, raw or roasted. Phytosanitary and fumigation certificate at origin.

## Origin & Key Markets

02

### West Africa

Côte d'Ivoire, Ghana — world's largest cocoa origins, accounting for over 60% of global supply.

### Latin America

Ecuador, Peru, Colombia — fine flavour and single-origin premium cocoa for specialty buyers.

### Asia Pacific

Indonesia, Papua New Guinea — bulk cocoa supply for industrial chocolate and processing.

### Destinations

Europe, USA, Malaysia, Singapore — primary processing and chocolate manufacturing hubs.



# Coffee Arabica

Coffea arabica · Green Bean / Specialty Grade

## Specifications

01

**GRADE**

**SCA 80+**

Specialty grade SCA 80+ and above. Commercial grade also available per buyer specification.

**PROCESS**

**Washed**

Fully washed, natural and honey process available. Green bean, not roasted. Moisture 10–12%.

**TRADE FORMAT**

**60kg Bags**

GrainPro or jute bags of 60kg net. FCL containerised. Vacuum-sealed available for specialty lots.

**MINIMUM ORDER**

**1MT**

1 MT minimum for specialty micro-lots. FCL containerised from 20 MT. Bulk from 250 MT.

**TRADE STANDARDS**

**SCA**

Specialty Coffee Association cupping protocols. ICO export registration required at origin country.

**HS CODE**

**0901.11**

Green coffee, not roasted, not decaffeinated. Phytosanitary and ICO certificate of origin required.

## Origin & Key Markets

02

### East Africa

Ethiopia, Kenya, Tanzania — premium single-origin Arabica, high cup quality and distinct terroir.

### Latin America

Colombia, Guatemala, Brazil, Honduras — full-range commercial and specialty Arabica origins.

### Arabia

Yemen — rare, heritage Arabica of exceptional cup profile for specialty roasters worldwide.

### Destinations

Europe, USA, Japan, UAE, South Korea — premium roasters, green coffee traders and importers.



# Wheat

Triticum aestivum · Milling / Feed Grade

## Specifications

01

### GRADE

#### Milling

Hard Red Winter, Hard Red Spring milling grade. Feed wheat available. Min protein 11.5% for milling.

### MOISTURE CONTENT

#### Max 14%

Maximum 14% moisture at time of loading. Foreign matter max 1%. Falling number min 220 seconds.

### TRADE FORMAT

#### Bulk / FCL

Bulk vessel consignments and FCL containerised. Bagged format in 50kg PP bags available on request.

### MINIMUM ORDER

#### 500 MT

500 MT minimum for containerised FCL. Bulk vessel from 10,000 MT. Panamax and Handymax lots available.

### TRADE STANDARDS

#### GAFTA

All contracts under GAFTA terms. Inspection by SGS or equivalent at load port prior to shipment.

### HS CODE

#### 1001.99

Wheat and meslin other than durum wheat and seed. Phytosanitary and fumigation certificates at origin.

## Origin & Key Markets

02

### Black Sea

Russia, Ukraine, Romania — world's largest combined wheat export region by volume.

### Americas

USA (HRW/HRS), Canada (CWRS), Argentina — premium milling grades for flour production.

### Australia

Australian Standard White (ASW) — high-quality milling wheat for Asian and Middle East markets.

### Destinations

Middle East, North Africa, Pakistan, Indonesia, Philippines — primary flour milling destinations.



# Rice

Oryza sativa · Long Grain White / Basmati / Parboiled

## Specifications

01

### GRADE

**5% Broken**

Long Grain White Rice 5% broken. Basmati, Parboiled and IR64 grades also facilitated per buyer spec.

### MOISTURE CONTENT

**Max 14%**

Maximum 14% moisture. Milling degree: well milled. Chalky grains max 2%. SGS inspection at port.

### TRADE FORMAT

**50kg Bags**

25kg or 50kg polypropylene woven bags. FCL containerised. Bulk available on vessel consignments.

### MINIMUM ORDER

**25 MT**

25 MT minimum per FCL container. Vessel consignments from 500 MT. Panamax lots from 25,000 MT.

### TRADE STANDARDS

**Codex**

Codex Alimentarius milled rice standards. FAOSTAT and national origin grading authority certificates.

### HS CODE

**1006.30**

Semi-milled or wholly milled rice. Phytosanitary certificate and certificate of origin issued at source.

## Origin & Key Markets

02

### South Asia

India, Pakistan — Basmati and long grain white rice, dominant global export origins.

### Southeast Asia

Thailand, Vietnam, Myanmar — long grain white and parboiled rice for mass markets worldwide.

### East Asia

Cambodia, China — fragrant rice and japonica short grain varieties for specialist buyers.

### Destinations

Middle East, Africa, EU, USA — Basmati premium buyers and staple food importers globally.



# Sugar

Saccharum officinarum · Raw ICUMSA 600–1200 / White ICUMSA 45

## Specifications

01

### GRADE

## ICUMSA 45

White refined sugar ICUMSA 45. Raw cane sugar ICUMSA 600–1200 also facilitated from Brazilian origin.

### POLARISATION

## 99.80°

Minimum 99.80° polarisation for white sugar. Raw sugar min 96° pol. Moisture max 0.04% for refined.

### TRADE FORMAT

## 50kg Bags

50kg new polypropylene bags. FCL containerised and bulk vessel consignments both available.

### MINIMUM ORDER

## 1,000 MT

1,000 MT minimum per consignment. Bulk vessel lots from 12,500 MT. Flexibag format available.

### TRADE STANDARDS

## ICUMSA

International Commission for Uniform Methods of Sugar Analysis. STAB and ISO 2107 applicable.

### HS CODE

## 1701.14

Cane sugar 1701.14 (raw). White refined sugar 1701.99. SGS quality and weight inspection at origin.

## Origin & Key Markets

02

### Brazil

World's largest sugar exporter — raw and refined cane sugar, all ICUMSA grades, year-round supply.

### Asia

India, Thailand — significant exporters of white refined sugar for Asian and Middle East buyers.

### Australia

Raw sugar from Queensland — high-quality cane sugar for refinery and direct consumption.

### Destinations

Middle East, Africa, South Asia, Southeast Asia — high import demand for food and beverage industries.



# Palm Oil

Elaeis guineensis · CPO / RBD Palm Oil

## Specifications

01

### GRADE

**RBD / CPO**

Refined, Bleached and Deodorised (RBD) Palm Oil and Crude Palm Oil (CPO). RSPO certified available.

### FREE FATTY ACID

**Max 0.1%**

RBD max 0.1% FFA. CPO max 5.0% FFA. Moisture and impurities max 0.1%. IV 50–55 for RBD.

### TRADE FORMAT

**ISO Tank**

ISO tank containers (20 MT), flexitanks and bulk tanker vessel. Heated tanks required for CPO.

### MINIMUM ORDER

**20 MT**

20 MT minimum per ISO tank. Bulk vessel consignments from 1,000 MT. Suezmax from 80,000 MT.

### TRADE STANDARDS

**MPOB**

Malaysian Palm Oil Board standards. FOSFA 81 contract for bulk palm oil. RSPO for certified sustainable.

### HS CODE

**1511.90**

Palm oil and fractions, refined but not chemically modified. PORAM inspection certificate at load port.

## Origin & Key Markets

02

### Malaysia

World's second largest producer — MPOB-certified RBD and CPO, all grades, reliable year-round supply.

### Indonesia

World's largest palm oil producer — CPO and RBD from Sumatra and Kalimantan refineries.

### West Africa

Nigeria, Ghana, Côte d'Ivoire — emerging palm oil origins for regional and European markets.

### Destinations

India, Pakistan, China, EU, Bangladesh — world's largest edible oil import markets by volume.

# Regulatory & Compliance

All operations conducted within a fully regulated, transparent legal framework.

## Incorporation & Licence

### INCORPORATED UNDER

#### SECP

CAPMONEY (Private) Limited is incorporated under the Securities and Exchange Commission of Pakistan (SECP) with Corporate Universal Identification Number (CUIN) 0287847. The company is a legally registered private limited company operating under the Companies Act, 2017.

### FUTURES ADVISOR LICENCE

#### SECP Licensed

The firm holds a Futures Advisor licence issued by the SECP under Licence No. SECP/LRD/72/S&F/ISAS/2025, authorised under the Futures Market Act, 2016. All advisory and facilitation operations are conducted in strict accordance with the Futures Market (Licensing and Operations) Regulations.

## Compliance Framework

### AML / CFT

Full Anti-Money Laundering and Counter Financing of Terrorism protocols applied to all counterparty onboarding and transaction monitoring.

### KYC Protocol

Rigorous Know Your Customer verification on all buyers and producers prior to any commercial engagement or document exchange.

### Sanctions Screening

All counterparties screened against OFAC, UN, EU and HM Treasury sanctions lists before engagement is formalised.

### Contract Integrity

All trade agreements executed under GAFTA, FOSFA, ICCO or ICUMSA standard contract terms with full legal enforceability.

### FX Regulations

All cross-border transactions conducted in full compliance with Pakistan's prevailing foreign exchange regulations and SBP directives.

### Document Audit

Complete paper trail maintained for every transaction — from LOI through SGS inspection reports to final settlement confirmation.

## Regulatory Disclosure

CAPMONEY (Private) Limited operates exclusively as a **trade facilitation intermediary** and broker. The company does not take physical ownership of commodity goods at any point in the transaction chain, does not operate as a commodity exchange, and does not provide investment advice or financial services in connection with its commodities operations. All commodity brokerage activities are conducted on a **principal-to-principal basis** between the buyer and producer, with CAPMONEY acting solely as the facilitating intermediary. Clients and counterparties are solely responsible for ensuring that their participation in any transaction complies with the laws, tax obligations, and regulatory requirements of their respective jurisdictions.

# Why **CAPMONEY**

Eight reasons institutional buyers and producers choose CAPMONEY as their trade facilitation partner.

## Our Proposition

CAPMONEY operates as a **pure trade facilitator** — with no proprietary commodity position, no inventory, and no conflict of interest. Our only mandate is the successful, fully documented completion of every transaction we undertake on behalf of our clients.

Every engagement is backed by **regulatory standing**, international contract standards, third-party inspection, and an end-to-end documentation trail — giving both buyers and producers the confidence to transact across borders without uncertainty.

## Why Choose Us

### Regulated Entity

SECP licensed under the Futures Market Act, 2016. Full legal standing and regulatory accountability on every transaction.

### No Conflict of Interest

No proprietary position, no inventory risk. CAPMONEY acts solely as intermediary — aligned entirely with the success of your trade.

### International Standards

All contracts under GAFTA, FOSFA, ICCO, SCA or ICUMSA terms — globally recognised and legally enforceable.

### Independent Inspection

SGS or Cotecna third-party quality verification at origin — protecting both buyer and producer against specification disputes.

### Full Documentation

Complete paper trail from LOI to settlement — bill of lading, certificates of origin, phytosanitary and fumigation reports, all coordinated.

### AML & KYC Compliant

Rigorous counterparty screening and sanctions checks on every engagement — protecting all parties from regulatory exposure.

### Eight Commodities

Corn, Soybeans, Cocoa, Coffee, Wheat, Rice, Sugar, Palm Oil — one trusted intermediary across your full commodity portfolio.

### Settlement Oversight

Active monitoring of LC and TT payment terms through to final release of shipping documents — no transaction left unresolved.

### FX Compliant

All cross-border transactions conducted in full compliance with Pakistan's foreign exchange regulations and SBP directives.

One broker. Eight commodities. **Every transaction protected.**

# Contact & Engagement

Begin your commodity trade enquiry — our team responds within one business day.

## Primary Contact

**TRADE ENQUIRIES**

[trade@capmoney.net](mailto:trade@capmoney.net)

Primary channel for all commodity trade enquiries, LOI submissions, SCO requests, and buyer–producer introductions.

**WEBSITE**

[capmoney.net](http://capmoney.net)

Official company website for corporate information, commodity portfolio, and regulatory disclosures.

## Location & Phone

**Office Address**

DHA Karachi

3C Tauheed Commercial, Phase 5, DHA, Karachi, Pakistan.

**Telephone**

+92 (21) 35158460

Office line. Business hours Mon–Fri, 09:00–18:00 PKT

**WhatsApp Inquiry**

+92 316 2527219

Direct line for urgent trade matters and international counterparty contact

## Our Team

### Khyam Zikria

Head (Supply Chain)

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Trade enquiries, counterparty onboarding and transaction coordination.

### Adeel Iqbal

General Manager (Operations)

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[adeel@capmoney.net](mailto:adeel@capmoney.net)

Logistics, documentation and operational support across all commodity transactions.

### Harris Raza

Regional Head (UK & Europe)

+44 7565 570440

[harris@capmoney.net](mailto:harris@capmoney.net)

United Kingdom and European market enquiries and counterparty engagement.

## How to Engage

To initiate a transaction, contact us with your commodity, quantity, required grade, delivery destination, and preferred Incoterms. We will issue a formal response within one business day, confirm counterparty availability, and proceed to document exchange under a structured engagement framework.

All communications are treated with strict commercial confidentiality. No information shared during the enquiry process is disclosed to any third party without explicit written consent. Formal engagement begins only upon execution of a signed Non-Disclosure Agreement where required.